



**Custom Harvest**  
**Used Atlas Vineyard Management**



# Vineyard Management Napa, CA.



**ATLAS**  
VINEYARD MANAGEMENT, LLC

- ▶ <https://www.atlasvm.com/>
- ▶ Quote Price
  - ▶ 1 ton @acre - \$300 if can harvest that fast otherwise:
    - ▶ \$44 @ for Harvest Pickers
    - ▶ \$68 @ hr for Equipment - lights & tractor
    - ▶ \$44 @ hr for Operator
    - ▶ \$64.50 @ hr for Supervisor

# Cost

- ▶ Crew Used
  - ▶ Pickers
  - ▶ Tractor Operator
  - ▶ Supervisor
- ▶ Equipment Used
  - ▶ Tractor to Pull trailer
  - ▶ Trailer for loading bins
  - ▶ Light Bar
  - ▶ Scales





# Cost

- ▶ Speed
  - ▶ 1 ton @ 45 minutes
  - ▶ Per Hour
- ▶ Housing night after
  - ▶ 2 rooms - workers
  - ▶ 1 room - Supervisor





# Starting Time - Dusk



2024 Fleming Farms Vineyards



2024 Cummins Creek Vineyard



# Pick at Night - Using Lights



2024 Fleming Farms Vineyards





2024 Fleming Farms Vineyards

# Fruit Zone - Visibility



# Using Lights



2024 Fleming Farms Vineyards



# Speed of the Workers

7 Pickers

1 Tractor Operator -  
MOG

1 Supervisor





# One Person Sorting MOG



2024 Fleming Farms Vineyards





2024 Cummins Creek Vineyard

Unloading Full Bins



# Weighed Bins on Trailer Scales

Available if Needed



2024 Cummins Creek Vineyard

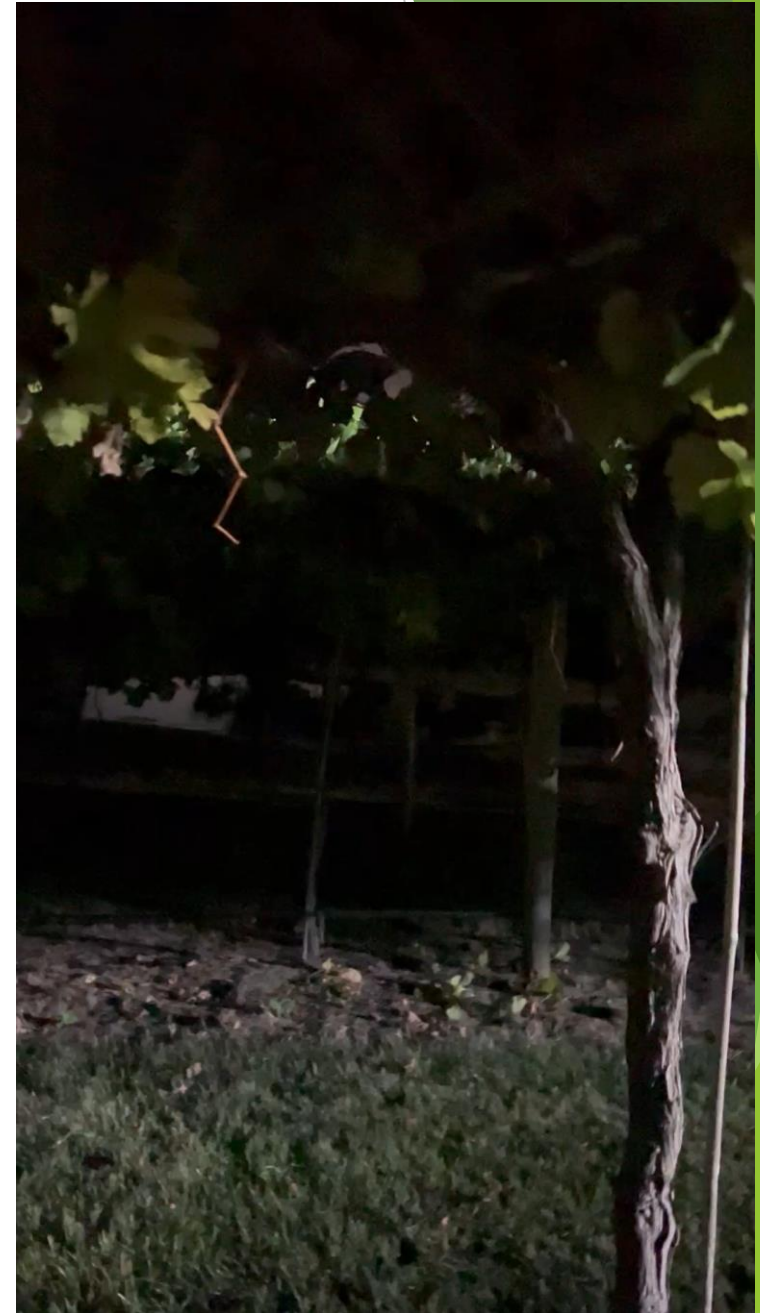


# Supervisor

- ▶ Checked Accuracy
- ▶ Record Bin Weights



2024  
Fleming  
Farms  
Vineyards





# Morning Load Out for Wineries



2024 Cummins Creek Vineyard



2024 Fleming Farms Vineyards



# Final Costs

- ▶ Factors to consider:
  - ▶ Space for turn around in vineyard
  - ▶ Need for pickers
  - ▶ Volume to harvest
  - ▶ Housing Arrangements
  - ▶ Visibility of Fruit
  - ▶ Fruit condition
  - ▶ ???



# Cost Comparison

## Cummins Creek Vineyard

- ▶ 7.79 Tons of Blanc du Bois
  - ▶ 7 pickers
  - ▶ 1 Tractor Operator
  - ▶ 1 Supervisor
  - ▶ Tractor & Light Bar
    - ▶ 9 hours to pick
- ▶ Total \$4,178 = \$540 @ ton

## Fleming Farms Vineyards

- ▶ 8.11 Tons of Blanc du Bois
  - ▶ 7 pickers
  - ▶ 1 Tractor Operator
  - ▶ 1 Supervisor
  - ▶ Tractor & Light Bar
    - ▶ 12.5 hours to pick
- ▶ Total \$5,681 = \$700 @ ton